



# What is Strata Community Energy?

**First and foremost, Strata Community Energy (SCE) are advocates for Owners Corporations, with the aim of saving you money and cutting energy costs.**

Each year in Australia, millions of dollars are spent on electricity bills for common areas – a cost that we can dramatically reduce in your building.

By leveraging bulk deals with energy suppliers, the savings we can provide your Owners Corporation could be in the tens of thousands of dollars every year.

However, we also appreciate that no two buildings are the same. We aim to provide a completely bespoke solution based on your unique power needs – whether that be simply by finding you a new supplier, or fitting the entire building with the best sustainable energy products on the market.

We are proud of our goal to be part of a social revolution that will awaken the sleeping giant of renewable energy, but that's in part because green solutions are an investment in your building's future.

In an increasingly volatile property market, additions such as solar panels and battery packs add immediate value that will carry over decades into the future.

Perhaps most importantly, we are fiercely independent – we have no ties to any energy supplier or system installer. SCE just finds the best deal for you, using the best technology to suit your building.

**It's pretty simple – when you win, we win and the planet wins.**





# Services

**Our services are entirely bespoke – together we'll work out whether one, some or all our offerings are the right fit and then design a plan tailored to your building.**

## Existing electricity bill reductions

Whatever your building currently spends on common area power, it's probably too much – in some cases by up to 30 per cent.

The first and easiest thing we do is come in and discover where the energy inefficiencies are – whether that be the elevators, air-conditioning or something as common as the light bulbs.

With a clearer picture of your building's usage, we assess whether a better deal can be done, then run a tender process among energy providers, which could net savings worth up to five figures annually.

Best of all, this is a service we provide without charging the Owners Corporation a cent.

## Smart meter installation

By installing smart meters, we can provide a full audit of your common areas' energy usage and therefore give in-depth solutions based on hard data. Working nine-to-five is no longer a summary of people's lives. There are shift workers, stay-at-home parents, retirees, those who run a business from home – the list is endless, and making assumptions about peak usage times is all but useless.

A smart meter provides the metrics to show exactly when your building uses its power and therefore how best to take advantage of spot pricing in the energy market.



## Solar panel installation

Few energy technologies around the world show as much promise as solar power in Australia.

Given our abundance of sunlight and the huge advances being made in solar research, installing panels on your building's common property roof is a guaranteed way to save money.

SCE will ensure the best possible panels and inverters are fitted to maximise the yield of the brilliant Aussie sun for your building.

What's more, with our networks and negotiating power, we can ensure the installation, maintenance and repairs are all done for the best possible price.



## Battery installation

While solar systems are streaking ahead in efficiency, spot-pricing means it is a source of electricity that is often best put to work after the sun has set.

By storing solar power in a top-of-the-line battery, your building can utilise the sun's free energy at times when the cost of power from the grid is at its highest - even if that's in the middle of the night.

But it's not a case of one-size-fits-all after all, you wouldn't run a flashlight on a car battery.

With our vendor-neutral approach, SCE will find the right lithium-ion battery setup for your building's needs and ensure fuss-free installation and upkeep.



## Electric vehicle charging

The Australian government estimates that by 2030\*, half of all new cars bought in this country will be electric – with that figure rising to 100 per cent by 2040.

And with virtually all the world’s major automobile companies developing or already offering an electric model, it’s clear what the future holds for our roads.

As a result, installing vehicle charging capabilities effectively gives residents the convenience of having a clean, safe service station where they park.

SCE will use building-specific data to ensure the right model and most effective number of stations are installed, ensuring residents not only save money, but that the building holds its value for years to come.

\* Australian Electric Vehicle Market Study, Prepared by ENERGEIA for ARENA and CEFC, May 2018



## Sustainability study

This is a roadmap to your building’s ongoing energy efficiency and savings.

Having found the best energy supplier and overseen the installation of solar panels, batteries, charging stations – whatever it may be that is the best fit for your building – SCE can commission a study that highlights what’s working well and what may need attention in the future.

We don’t see our role as being a one-and-done situation. Rather, we are committed to creating a long-lasting partnership with your building that ensures you have access to the greenest, most efficient technologies available.

More importantly, we want to make sure you’re always getting the best deal you can.

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# About us

## James Kempthorne Chief Executive Officer

With over a decade of experience overseeing procurement and sales, with an emphasis on sourcing power plans and managing upgrades to homes’ energy efficiencies, the seed for SCE was sown in James’ mind long ago.

Nurturing the seed’s growth was the fact he’s a keen lover of sailing, fishing and diving. Seeing the destruction we were causing the ocean made James realise we needed to do more to look after our planet if we wanted to leave anything for our children and grandchildren.

But what really caused SCE to sprout was James’ first-hand experiences with the obstacles that can come with owning an apartment.

“A lot of people using not much land should be the most energy efficient way to live,” James says.



“But my growing frustration with the inefficiencies that led to exorbitant strata fees eventually forced me to sell up.”

With this realisation, SCE began to flourish and James is now committed to ensuring apartment dwellers receive the service – and the savings – they deserve.

**Contact**  
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